Chairperson's Report

In an era marked by unprecedented technological progress and changing member expectations, our commitment to innovation and excellence remained firm in 2023 with the introduction of many exciting developments and advancements within our organization.

We are thrilled to share a remarkable success story that directly impacts each and every one of you. In 2023, we converted to a new Debit Card processor. This conversion has proven to be a game-changer, saving the Credit Union and our members over \$1.3 million over the next five years. This strategic move was not just a financial savings; but also enhanced efficiencies, streamlined operations, and continued the momentum of our focus on enhancing our member-facing technology.

We listened to our membership in 2023 and successfully launched a redesigned Credit Card product line for both our members and business members alike. Our new Credit Card offering comes with tailored benefits designed to meet the diverse needs of our membership. Whether a member prioritizes Cash Back, Rewards, Travel Perks or Low-Interest Rates, there's a card for them. We even have a Credit Builder option for our members new to building credit.

Another benefit of our new Debit and Credit Card platform was the launch of Card Central. Card Central is an easy and convenient online self-service tool that gives members the ability to manage their Visa Debit and/or Credit Card through digital banking anywhere at any time. Members can view their card digitally, track spending, create card controls and alerts, make travel plans, report their card as lost or stolen, set a PIN and much more. We were able to launch this exciting piece of technology to our membership in December of 2023, when we launched our new Digital Banking platform. This innovative tool is designed to enhance the way our members engage with their finances, providing them with a seamless and intuitive interface. From convenient account management on a desktop or mobile app to robust security features, our new Digital Banking platform sets a new standard of experience for our members.

Lastly, I am excited to share the strides we have continued to make to embrace the latest in banking technology. The introduction of Interactive Teller Machines (ITMs) at more of our branch locations in 2023 signifies a revolutionary shift in the way we connect with our members. These state-of-the-art machines combine the efficiency of automation with the personal touch of human interaction. It's an embodiment of our dedication to combining technology with a personalized banking experience, ensuring that our members receive the best of both worlds.

In conclusion, these initiatives show our commitment to innovation, efficiency, and member satisfaction. As we embrace these advancements, we look forward to continuing our journey of growth and progress, providing unparalleled financial services that meet and exceed the expectations of our valued members.

### Jill Mutimer

Chairpersor



# 2023 Annual Meeting Agenda

# March 7, 2024 · 5:00 PM Jiles Road Operations Center

	Call to Order	Ms. Jill Mutime
	Determination of Quorum	Mr. Lynn Rainey
١.	Invocation	Mr. Lynn Rainey
/.	Approval of Minutes	Ms. Jill Mutime
	Report of the Chairperson	Ms. Jill Mutime
Ί.	Report of the Treasurer	Mr. Mike Ande
'II.	Audit Committee Report	Mr. Danny Smit
'III.	Report of the President	Mr. Brian Albre
Κ.	Unfinished Business	Ms. Jill Mutime
	New Business	Ms. Jill Mutime
Ί.	Elections	Mr. Lynn Rainey
II.	Adjourn	Ms. Jill Mutime

# 2022 Annual Meeting Minutes

# March 2, 2023 Jiles Road Operations Center, Kennesaw, GA

Vice Chairperson Smith called the Annual meeting to order at 5:00 p.m. Vice Chairperson Smith recognized the Board of Directors, Audit Committee, and President/CEO Brian Albrecht. Vice Chairperson Smith appointed Kim Elliott as the Recording Secretary. As stated in the Credit Union Bylaws, we must have a minimum of 25 members present to substantiate a quorum. Mr. Rainey confirmed the quorum. Dr. Roberson gave the invocation. Mr. Rainey made the motion to approve the 2022 Annual Meeting minutes and Mr. Anderson seconded the motion. The motion carried unanimously. Vice Chairperson Smith presented the Chairperson's Report. Vice Chairperson Smith called upon Mr. Anderson to present the Treasurer's Report. Vice Chairperson Smith presented the Audit Committee Report. Vice Chairperson Smith called upon Mr. Albrecht, President/CEO to give the President's Report. Vice Chairperson Smith called upon Mr. Anderson, Chairperson of the Nominating Committee, give the Nominating Committee's Report and Election of Officers. The seats of Mrs. Barbara Selby and Mr. Lynn Rainey are up for election this year. Mrs. Selby is not seeking re-election. Mr. Rainey agreed to run for re-election and is a gualified candidate. We were also notified by outside candidates of their desire to join the Board of Directors for the Credit Union of Georgia. Both the Nomination Committee and Board of Directors find Mr. David Farmer gualified for Director. Vice Chairperson Smith made the motion to re-elect Mr. Rainey and elect Mr. Farmer. Dr. Roberson seconded the motion. The motion was approved unanimously. Vice Chairperson Smith asked if there was any further business for discussion?

There was no further business and Vice Chairperson Smith concluded the Annual Meeting. As a show of appreciation, everyone that RSVP'd would receive a \$25 deposit to their share account.

The meeting adjourned at 5:15 p.m.

# **Board of Directors**

**Jill Mutimer** Danny Smith

Lynn Rainey Mike Anderson **David Farmer** Dr. Randy Reece Dr. Frances Roberson Barbara Bounds Selby **Bill Rogers** Frances Theodocian

# Audit Committee

Danny Smith

Sylvia Hamby **Catrice Hufstetler** 

# **Senior Management Team**

**Brian Albrecht** Kathy Day

**Brian Hawkins** 

Jason Walker

Amanda Arnold

Melissa Botkins

David Duncan

Tom McNutt

John Short

- Chairperson Vice Chairperson
- Director Emeritus Secretary
- Treasurer
- Director
- Director
- Director
- Director Emeritus
- Director Emeritus
- Director Emeritus

- Chairperson, Director Emeritus Committee Member
- Committee Member

- President/CEO Executive Vice President/COO Senior Vice President/CFO
- Senior Vice
- President/CLO Vice President of Marketing &
- Business Development
- Vice President of Mortgages Vice President
- of Accounting & Finance
- Vice President of Information Technology
- Vice President of Human Resources & Training

# CREDIT UNION OF GEORGIA

# ANNUAL REPORT 2023

President's Report

As we gather for our Annual Meeting, we reflect on the milestones, challenges, and achievements that shaped 2023. Over the past year, our Credit Union has remained steadfast in its commitment to serving our members. Through prudent management, innovative strategies, and the unwavering support of our community, we have continued to strengthen our position as a trusted financial institution.

In 2023, Credit Union of Georgia remained dedicated to making a positive impact in the lives of our members and broader community. With this, our commitment to giving back was a priority. In 2023, we proudly contributed over \$92,000 in philanthropic donations, dedicated over 700 volunteer hours, attended over 1,000 community events and sponsored more than 400 community initiatives. It is our belief that a strong community is the foundation of a thriving society, and we are honored to play a part in supporting and uplifting those around us.

Credit Union of Georgia received many accolades in 2023. Being named one of Cobb Chamber's Top 25 Small Businesses of the Year. Best Credit Union by Aroundabout Local Media and Family Life magazines, Business of the Year by Canton Optimist Club and Best Credit Union by the Marietta Daily Journal is not only an acknowledgment of our hard work, but also a testament to the trust and confidence you, our members have placed in us. These accolades fuel our commitment to excellence and drive us to continually raise the bar.

As we reflect on these accomplishments, let us also recognize our incredible staff and volunteer Board of Directors and Audit Committee that stands behind our Credit Union. Their hard work, dedication, and passion for serving you, our valued members, are the driving forces behind our success.

**Brian Albrecht** President/CEO

In 2023, we proudly contributed over \$92,000 in philanthropic donations, dedicated over 700 volunteer hours, attended over 1,000 community events and sponsored more than 400 community initiatives.





Audit Committee Report

The Audit Committee consisting of Credit Union of Georgia members is responsible for working independently of the Board of Directors and Credit Union Management, to assist in monitoring the operations of the Credit Union, verifying the accuracy of records and ensuring the security of deposits.

To aid our efforts, we are also responsible for selecting an independent public accounting firm. We selected the firm of Nearman, Maynard, Vallez, CPAs, P.A. to perform the 2023 annual financial audit and provide an opinion on the audited financial statements, in conformity with generally accepted accounting principles. The Committee meets with this firm to review audited financial statements, audit results, and discuss recommendations for improvement. A copy of audited financial statements are available upon request.

The Georgia Department of Banking and Finance and the National Credit Union Administration also perform routine regulatory examinations. They review Credit Union of Georgia's financial condition, compliance with regulations and safety and soundness. The Audit Committee is pleased to report that the most recent regulatory examination once again validated the financial strength, safety and soundness of your Credit Union.

## Danny Smith

Chairperson of the Audit Committee

Treasurer's Report

Included in this report is our Statement of Financial Condition and Statement of Income & Expenses as of December 31, 2023. The Credit Union had a phenomenal year financially. Despite a rising interest rate environment, the Credit Union managed to increase the loan portfolio to more than \$430 million in 2023. This indicates the confidence of members in the Credit Union's lending services and the overall financial health of the institution.

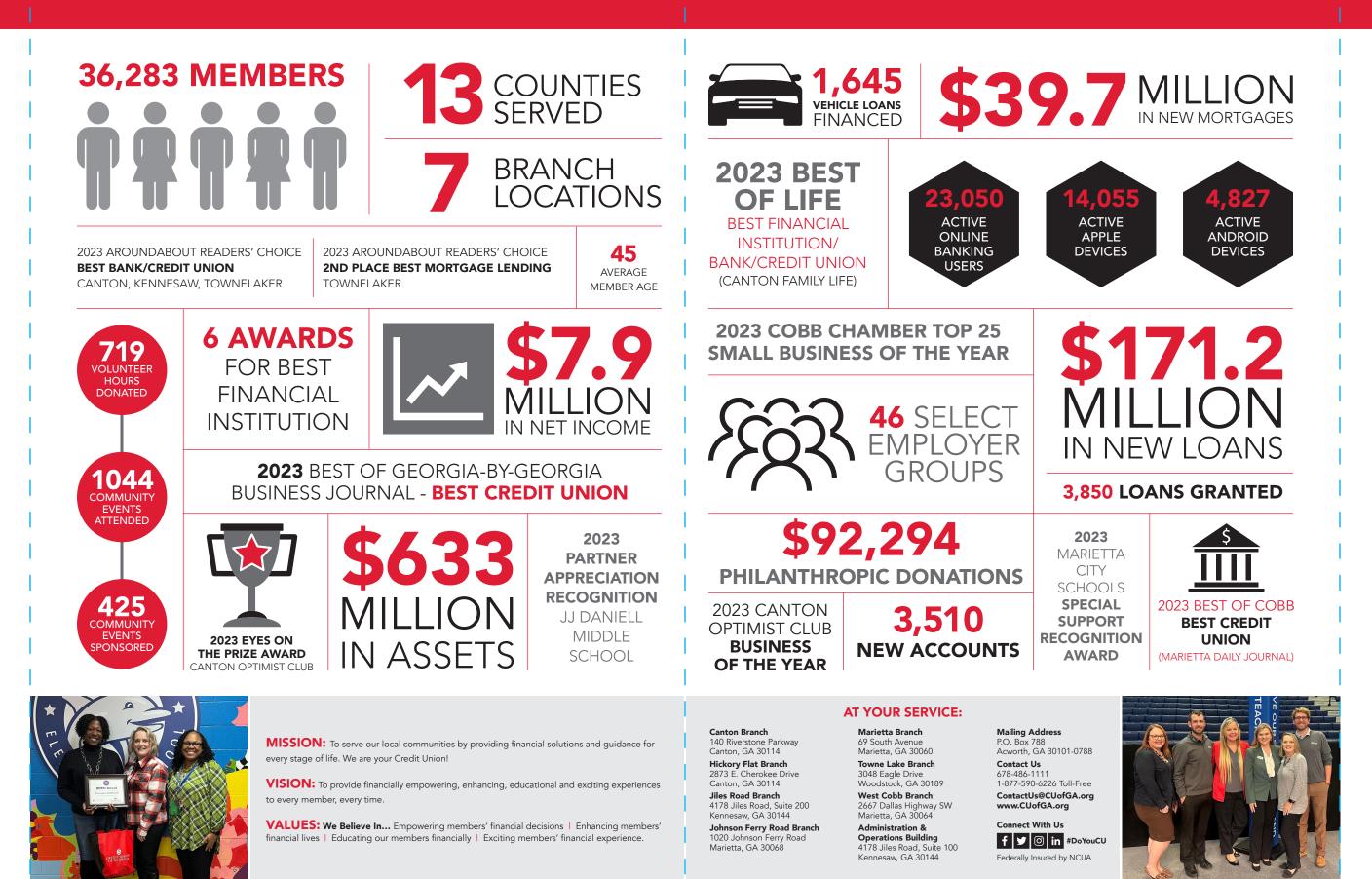
Along with loan growth, members took advantage of attractive Deposit Rates, leading to a meaningful increase in deposit dollars to over \$565 million in 2023. Growth in both loans and deposits is a testament that Credit Union of Georgia is meeting its members financial needs.

The Credit Union also strengthened its financial position by increasing its Assets by nearly 4%, closing the year with more than \$633 million in Total Assets.

Furthermore, the Credit Union ended the year with an impressive Net Income of more than \$7.9 million. This represents a substantial 25% increase from the previous year. Positive Net Income is essential for the Credit Union's sustainability, allowing it to reinvest in its operations, provide best in class member service and maintaining financial stability.

These achievements reinforce that Credit Union of Georgia is effectively managing its financial resources, attracting and serving its members well and adapting successfully to changing economic conditions. The reported financial strength positions the Credit Union for future growth and success.

Mike Andersor Treasurer



# Statement of Financial Condition

50,518,986	40,348,577	43,289,625
	10 2 40 577	12 200 / 25
(6,851,381)	(9,835,527)	(597,576)
53,749,956	46,563,693	40,266,790
3,620,411	3,620,411	3,620,411
565,271,396	556,526,720	521,934,834
12,770,237	10,313,466	11,097,336
100,901,428	44,889,283	45,127,346
1,767,457	1,964,570	1,659,555
106,220,772	121,323,416	107,509,441
136,179,754	138,999,618	133,679,998
207.431.748	239.036.367	222,861,158
8,000,000	6,000,000	C
9,422,005	6,341,463	3,225,761
633,212,387	609,216,760	568,450,220
13,367,368	10,945,010	8,374,817
15,031,393	14,414,817	14,940,502
591,279	476,123	1,812,517
174,058,206	175,982,098	216,675,184
3 155 514	2 606 715	2,514,483
427,008,627	404,791,997	324,132,717
(3,201,951)	(2,398,199)	(2,144,201
430,210,578	407,190,196	326,276,918
Dec-23*	Dec-22	Dec-21
	430,210,578 (3,201,951) 427,008,627 3,155,514 174,058,206 591,279 15,031,393 13,367,368 633,212,387 9,422,005 8,000,000 207,431,748 136,179,754 106,220,772 1,767,457 100,901,428 12,770,237 565,271,396 3,620,411 53,749,956	430,210,578 407,190,196   (3,201,951) (2,398,199)   427,008,627 404,791,997   3,155,514 2,606,715   174,058,206 175,982,098   591,279 476,123   15,031,393 14,414,817   13,367,368 10,945,010   633,212,387 609,216,760   9,422,005 6,341,463   8,000,000 6,000,000   207,431,748 239,036,367   136,179,754 138,999,618   106,220,772 121,323,416   1,767,457 1,964,570   100,901,428 44,889,283   12,770,237 10,313,466   565,271,396 556,526,720   3,620,411 3,620,411   53,749,956 46,563,693

TOTAL LIABILITIES & EQUITY	633,212,387	609,216,760	568,450,220
Statement of Income & Expenses			
As of December 31, 2023	Dec-23*	Dec-22	Dec-21
INCOME			
Interest on Loans	21,239,169	15,052,610	12,326,621
Income from Investments	4,889,201	2,725,044	1,609,161
Other Operating Income	6,937,346	6,379,971	5,556,782
Total Operating Income	33,065,716	24,157,625	19,492,564
EXPENSES			
Operating Expenses	18,564,148	17,127,342	15,964,894
Dividends & Interest Expense	5,725,937	1,156,393	821,238
Provision for Loan Losses	855,676	885,599	317,543
Non-Operating Expense (Income)	45,395	(1,308,612)	(1,637,915)
Total Expenses	25,191,156	17,860,722	15,465,760
NET INCOME	7,874,560	6,296,903	4,026,804

\*Unaudited financials